

The Kunene Conservancies Indigenous Natural Products Trust (KCINP Trust) T/A SCENTS OF NAMIBIA



KCINP Trust





PROJECT BACKGROUND

❖ The development of the Opuwo Processing facility has been supported by Integrated Rural Development and Nature Conservation (IRDNC) which seeks to develop the sustainable commercialisation of various indigenous natural products especially the endemic aromatic plants in the Kunene Region of Namibia.

❖ The Kunene Conservancies Indigenous Natural Products Trust (KCINP Trust) was founded in 2012 and is registered in Namibia as such with the Master of the High Court. The Kunene Conservancy Indigenous Natural Products Trust are the legal owners of the Scents of Namibia brand and the Opuwo Processing Facility where the essential oils are produced and the visitors centre.






OWNERSHIP

The KCINP Trust has seven Trustees which include representatives from five conservancies and community forests in the Kunene region namely Puros, Orupembe, Sanitatas, Marienfluss and Okondjombo, and two additional Trustees.



Conservancies and community forests that harvest

-  *Commiphora wildii* resin
-  *Colophospermum mopane* seeds
-  Protected Area



THE OPF IN A NUTSHELL



The Essential Oils

COMMIPHORA WILDII ESSENTIAL OIL	COLOPHOSPERMUM ESSENTIAL OIL
<ul style="list-style-type: none">❖ Strong antimicrobial properties - useful for superficial skin infections.	<ul style="list-style-type: none">❖ Anti-anxiety, enhancing quality of sleep.
<ul style="list-style-type: none">❖ Anxiety relief, promoting relaxation and sleep.	<ul style="list-style-type: none">❖ Skin healing - useful against skin infections and inflammation
<ul style="list-style-type: none">❖ Relieves pain and inflammation - especially neuropathic pain and pain from inflammation, oedema and joints.	<ul style="list-style-type: none">❖ Easing muscular aches and pains. Easing respiratory congestion and inflammation.
<ul style="list-style-type: none">❖ Relieves respiratory infections and congestion	

MILESTONE ACHIEVEMENTS & CHALLENGES

❖ Certification by IFRA (International Fragrance Association) in 2020

Achieved certification, ensuring compliance with international fragrance standards.

❖ Classification as Dangerous Goods

Exporting remains challenging due to the classification of products as dangerous goods.

❖ MoU with TOSCO

Established a Memorandum of Understanding (MoU) with TOSCO to rejuvenate the visitor's centre

❖ Operating at a Deficit

While a successful market has not yet been secured, current revenues are sufficient to cover salaries and operational costs.

❖ Evolving Certifications

Progressing towards obtaining additional certifications, such as Organic Certification and Fair Wild.

❖ Exporter Preferences

Future Exporters show greater interest in raw materials compared to processed oils.

❖ Future

looks good for the OPF ,as we are currently in negotiations with a potential buyer in Dubai and one of the biggest cosmetic manufacturers in Namibia that are looking into buying the oils in bulk

❖ Endless Possibilities

Value addition

Project implementations within the KCINPT



Partnership and Business Collaboration

- ❖ **IRDNC**
- ❖ **BioInnovation GlZ (GlZ Certification)**
- ❖ **CCFN CRRRF GRANT**
- ❖ **MCA- Millenium Challenge Grant**
- ❖ **TOSCO (Tourism supporting Conservation)**



OKUHEPA!

